

# Bulletin

March 31, 2011

Dear CertainTeed Roofing Customers in the US:

## **Transportation Surcharge Increase: Effective April 18, 2011**

Transportation expenses associated with delivering roofing products to you continue to rise. As a result, we are finding it necessary to make changes to our delivery charge procedure.

### **Mileage Based Fuel Surcharge Fees:**

We will change from a fixed rate fuel surcharge on all residential and commercial deliveries to a mileage based fuel surcharge. This will be based on the total miles traveled from the shipment's origin to the final destination including stop-over locations. Shipment mileages are based on the Rand McNally freight mileage system

0 to 150 miles: \$75.00
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151 to 450 miles: \$175.00
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451 and over miles: \$200.00.
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### **Stop-Over Out-of-Route Mileage Fees:**

If out-of-route miles exceed 50 miles, there will be a mileage based charge. The out-of-route miles charge only affects stop-over trucks. Note: out-of-route charges are in addition to stop-over charges and job-site delivery charges, if applicable. Shipment mileages are based on the Rand McNally freight mileage system

51-100 miles out of route: \$100.00
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101-150 miles out of route: \$150.00
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151 – 200 miles out of route: \$200.00
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### **Stop-Over Fees:**

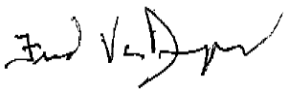
Each stop (including final destination) will be charged \$50. For example, one stop with a final destination will be a total of \$100.

\$50 per stop
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**Job-Site Deliveries:** There will be no change to the \$50 charge for all job-site deliveries.

I appreciate your understanding and continued support. If you have any questions about the new delivery charges, please contact your local territory manager.

Sincerely,



Fred Van Dongen  
Vice President, Sales - CertainTeed Roofing